

# GENERAL CONTRACTOR/ CONSTRUCTION MANAGER OF THE YEAR

**Nominee: Paul Aballo**

*Vice President, Dimeo Construction Company*

*Paul's leadership and commitment to helping people succeed and personally grow, while holding the highest standards of care, integrity, and professionalism make him truly worthy of this recognition*

**A** 28 year veteran of Dimeo Construction Company, Paul Aballo is a true leader. Beginning his career with Dimeo as a project engineer, he advanced through various project management positions, finally being appointed Vice President of Construction in 2006. Paul has worked his way to the top of his field, maintaining clear focus on what lies ahead, while always building upon the experience behind him.

Many of the most challenging and unique assignments the company has undertaken have been successful as a result of Paul's leadership.

While these assignments are impressive in their own right, Paul's leadership and commitment to helping people succeed and personally grow, while holding the highest standards of care, integrity, and professionalism make him a special person and truly worthy of this recognition.

## Personal References

Jon Olsen, Sr. Project Manager/Construction Manager  
Yale University  
(203) 436-4080

Doug Anderson, Owner's Representative  
Highland Management Association Inc.  
(617) 698-6431

Andrew Soles, Senior Facilities Planner  
UMASS Amherst  
(413) 545-6464

Mr. Conrad D'Esopo, Owner's Representative  
508-362-8933

## Key Projects

Edward P. Evans Hall, School of Management, Yale University, New Haven, CT

Benjamin Franklin and Pauli Murray New Residential Colleges, New Haven, CT

Edward Brooke Courthouse, Boston, MA

FM Global Worldwide Testing/Research Campus, West Glocester, RI

Ocean House Hotel & Spa, Watch Hill, RI

North Residential and Commonwealth Honors Campuses at UMASS Amherst, Amherst, MA



General Contractor/Construction Manager of the Year Nominee

Keith Czarnecki, Enterprise Builders, Inc.

- Since 1984, Keith has facilitated the growth of Enterprise Builders with a range of positions before assuming leadership of Enterprise Builders, Inc. in 1997. Keith has successfully increased the volume of negotiated construction management work from \$15 million to \$330 million +/-. His focus has been on the implementation of modern efficient systems, controls and maintaining a high caliber, professional staff to provide the very best in service to Enterprise Builders' clients. Keith consults on, and oversees, all Enterprise Builders' projects. He is widely experienced in every aspect of the construction business. Enterprise Builders realizes the importance on creating lasting relationships with their clients by providing professionally managed projects with a value-added concept to construction and construction management. Through careful attention to schedules, budgets and value engineering, their clients can feel confident that they perform in their best interests. Enterprise Builders believes that only through the team approach of owner, architect and builder can a project be successfully completed. They strive to continually improve upon their capabilities and technical excellence so they may offer their existing and future clients the professional services and support for which the firm has become known. Enterprise Builders is on its way to using cutting edge technology to enhance some of the standard Construction Management / General Construction documentation and communication services to provide the clients and design team with the best project experience possible.



Mr. Frank Ferrucci  
2015-16 Chapter President  
AGC of Connecticut  
912 Silas Deane Highway  
Suite 112  
Wethersfield, CT 06109-3433

August 19, 2016

***RE: AGCCT Industry Recognition Award***

Mr. Ferrucci, I am nominating EPIC Management of CT for GC/CM of the year. EPIC Management is a 44 year old firm which operates in the CT, NY & NJ markets.

EPIC Management performed a complete gut renovation of the 2<sup>nd</sup> floor, 60,000 sq ft renovation of Lord & Taylor's flagship Stamford store. This renovation included added difficulties due to the need of the owner to have the store remain open while being completely gutted and renovated. Through several owner, GC and subcontractor logistic meetings EPIC Management was able to maintain two separate elevators operation which where 350 feet apart and maintain two public escalators within a completely gutted renovation. It was crucial for the owner to have their vendors such as Giorgio Armani, Rolex, Kate Spade, Channel and others remain operational while being surrounded by renovations on all sides and above yet not disturbing the stores operations with noise, dust or deliveries. Through the use of several temporary walls, negative air machines and limiting noise, EPIC Management was able to achieve the goals set by the owner.

EPIC Management was able to control the schedule of all the millwork for the entire renovation by sourcing the product through their own in house millwork shop (EPIC Millwork). This was added benefit which allowed EPIC Management to control several millwork deliveries with on-time inventory due to limited storage on-site which in turn allowed EPIC to turn over small renovated areas of the store quickly as they were completed.

The most difficult challenge which was unforeseen when the 10 month project began was the three month shut down due to unplanned ACM removal by the owner. Once the ACM was removed the owner asked EPIC Management to maintain the original established end date with three months lost off the schedule.

**EPIC President** = John J. Epifano  
jepifano@epicbuilds.com  
EPIC Management of CT  
180 Wampus Lane Milford, CT 06460  
732-752-6100

Respectively,

John A. Epifano  
***EBI***  
***LH3***

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8/16/16

Both of my nominees, Steve Cloud and Mike Smith, have the same business motto: "Do whatever it takes." They believe strongly in solving problems in the best way possible, even if there may be a differing in agreement as to who is responsible for causing those issues, in order to make a customer happy.

Both Mike and Steve were on a hospital project together last summer (Steve's company was the flooring subcontractor and Mike's company was the GC). There was an issue with moisture problems causing the flooring to fail. Mike and Steve arranged for industry experts to come in to help evaluate the problem, then devised a plan for the best solution overall. Even though there was no guarantee they would be compensated for this additional work, Steve and Mike insisted on "doing whatever it takes" to make the client satisfied. Ultimately, it is this commitment to quality that separates both Mike and Steve from their competitors.

Lastly, both Mike and Steve are making more of a concerted effort to attract new business through improvements in marketing strategies as well as joint networking activities. Below is a picture of Steve Cloud (middle) and Mike Smith at the end at a Higgins Post Neocon Flooring Trade Show in Hartford on July 28<sup>th</sup>.

