

## **O&G Industries- Mason Division Open Positions**

*O&G Industries is an Equal Employment Opportunity/Affirmative Action Employer that recruits qualified applicants and advances in employment without regard to race, color, religion, age, gender, gender identity, gender expression, sexual orientation, ethnic or national origin, genetic information, disability, marital status, veteran status or any other status protected by applicable federal, state, or local laws. O&G Industries also prohibits harassment and/or retaliation of applicants and employees based on any of these protected categories.*

*Women and Veterans of the US Armed Services are encouraged to apply.*

*We are an E-Verify Participating Employer.*

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### **Showroom Sales Associate- East Lyme**

We seek a full-time **Showroom Sales Associate** for our brand-new **East Lyme, CT** location. The Showroom Sales Associate will be responsible for providing extraordinary customer service. The ideal candidate is an active listener who can identify customer needs to suggest and sell appropriate product solutions.

You can present product options in a professional manner and generate sales across all product categories to help achieve overall sales goals. You vigorously follow-up on all open quotes and sale inquiries to convert to a sale. You follow-up on customer orders and perform regular customer outreach to reconnect and reactivate dormant accounts or specific target customer groups to generate interest and business.

Ideal candidates will have a demonstrated strong work ethic, attention to detail, and be competent in Microsoft applications including Word and Excel. We like people who love to work with customers and provide extraordinary customer service.

Saturday hours are required.

### **CDL-A Mason Product Delivery Driver- Stamford**

O&G Industries, Inc., has a position available for a **CDL-A Mason Product Delivery Driver** for our Stamford, CT Mason facility.

**\$22.75/hour**

#### **You will:**

- Drive a boom and/or flatbed with forklift for deliveries
- Check and confirm accuracy of the material during deliveries, transfers, and returns against paperwork
- Perform daily inspection and preventive maintenance on assigned equipment and report defects or repairs to supervisor
- Resolve problems by taking steps to restore and promote good public relations

- Perform duties in compliance with all appropriate safety and security standards according to state, federal and company guidelines
- Assist yard personnel with loading of trucks
- Perform other similar duties as required by responsibility or necessity or as requested by supervisor

**Desired Skills and Experience:**

- Valid Class A CDL License required
- Teamsters union membership required within thirty days
- Excellent customer service skills
- Ability to operate a manual transmission vehicle
- Exercises attention to detail and has the ability to learn and follow procedures

**Outside Sales Representative- East Lyme**

Based out of our new East Lyme location, O&G Industries seeks an **Outside Sales Representative** to grow our business.

We look for energetic and motivated sales professionals. The primary responsibility of this position is to introduce and sell our high-end building materials and achieve aggressive growth goals by expanding our current customer base.

The ideal candidate will consistently prospect, develop, and close sales opportunities by building and managing a pipeline of sales opportunities and to aggressively manage the sales cycle to ensure sales goals are met.

If you are a highly motivated professional with 2-3 years of experience and demonstrated results in closing, we like to meet you. Knowledge of building material supplies is preferred but not necessary.

Effective written and verbal communication skills. Demonstrated skills in delivering sales presentations. Negotiation and relationship management skills. Able to function successfully in a highly collaborative, team-oriented environment. The ability to negotiate solutions for issues with customers, and demonstrated knowledge of running a sales territory - forecasting, quotas, and short-term and long-term opportunity management.

**Mason Yard Attendant- Hartford**

O&G Industries, Inc., an innovative and diversified construction and building materials company based in Torrington, CT, seeks a **Mason Yard Attendant with forklift experience** at our Hartford, CT mason facility.

Closing in on our 100th anniversary, we are a highly respected leader in our field and ranked as one of the top construction firms in Connecticut.

You should have basic knowledge of construction materials, basic reading, writing and math skills, and the ability to lift and handle material weighing a minimum of 100 lbs. Applicants must be able to operate a forklift and work well with customers in the mason yard to fill orders and load trucks. Saturday hours are required.

Union membership is required at time of hire or within applicable application window.